### A Drop in the Bucket:

# Impact Evaluation of a Water and Sanitation Program in Rural Benin

#### Dissertation

zur Erlangung des wirtschaftswissenschaftlichen Doktorgrades der Wirtschaftswissenschaftlichen Fakultät der Universität Göttingen

vorgelegt von

Elena Groß

aus Stuttgart

Göttingen, 2012

#### Bibliographic information published by the Deutsche Nationalbibliothek

The Deutsche Nationalbibliothek lists this publication in the Deutsche Nationalbibliografie; detailed bibliographic data are available in the Internet at http://dnb.d-nb.de.

Erstgutachter: Prof. Stephan Klasen, PhD. Zweitgutachterin: Prof. Dr. Isabel Günther

Tag der Abgabe: 30. August 2012

Tag der mündlichen Prüfung: 19. Oktober 2012

#### Groß, Elena:

A Drop in the Bucket: Impact Evaluation of a Water and Sanitation Program in Rural Benin ISBN 978-3-86376-031-1

#### **All Rights Reserved**

1. Edition 2012, Göttingen

© Optimus Verlag

URL: www.optimus-verlag.de

Printed in Germany

Paper is FSC certified (wood-free, chlorine free and acid-free,

and resistant to aging ANSI 3948 and ISO 9706)

No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, scanning, or otherwise without the prior written permission of the Publisher. Request to the Publisher for permission should be addressed to info@optimus-verlag.de.

## **Contents**

List of Tables	III
List of Figures	V
List of Abbreviations	VII
Acknowledgment	IX
Introduction	1
Chapter 1	11
1.1 Description of the program and interventions	11
1.2 The Study Design	12
1.3 Description of the sampling strategy	17
1.4 Description of the sample	19
1.5 Assignment of the treatment strategy	20
Appendix 1	24
Chapter 2	26
2.1 Introduction	26
2.2 Treatment, Methodology and Data	28
2.3 Time Savings	31
2.4 Labor Supply and Opportunity Costs	36
2.5 Robustness Checks	40
2.6 Discussion and Conclusion	43
Appendix 2	46
Chapter 3	51
3.1 Introduction	51
3.2 Data and Empirical Methodology	53

3.3 Results	58
3.4 Sensitivity Checks	65
3.5 Discussion and Conclusion	67
Appendix 3	69
Chapter 4	71
4.1 Introduction	71
4.2 Impact estimates of main outcome variables	73
Chapter 5	77
5.1 Introduction	77
5.2 Literature Review	79
5.3 Sample, survey and analytical strategy	80
5.4 Results	83
5.4.1 Latrine Users	84
5.4.2 "Nature" Users	88
5.4.3 Basic endowment and sanitation	93
5.5 Discussion and Conclusion	95
Bibliography	97

### **List of Tables**

Table 1.1:	Sample Frame	. 18
Table 1.2:	Sample descriptive statistics	. 21
Table 1.3:	Treatment identifier analysis	. 23
Table 2.1:	Time Savings	. 32
Table 2.2:	Distance to the water source	. 34
Table 2.3:	Disaggregated Collection Process.	. 35
Table 2.4:	Time Savings and population Pressure	. 36
Table 2.5:	Number of persons responsible for water collection in households	. 38
Table 2.6:	Economic value of Time Savings	. 40
Table 2.7:	Robustness Check I-Alternative Dependent Variable	. 42
Table 2.8:	Robustness Check II. Dependent Variable time for the roundtrip with different specifications	. 42
Table 2.9:	Literature Review	. 46
Table 2.10:	Health and Water Quality Outcomes	. 46
Table 2.11:	Baseline Comparison outlier corrected	. 48
Table 2.12:	Correlation coefficients of outliers and treatment identifier	. 49
Table 2.13:	DD estimates of female and male productive activity	. 49
Table 3.1:	Research Design	. 55
Table 3.2:	Descriptive Statistics by treatment status	. 57
Table 3.3:	Impact of water point installation on quality and usage	. 59
Table 3.4:	E. coli and Diarrhea Impact	. 62
Table 3.5:	Impact of water interventions on behavior	. 64
Table 3.6:	Robustness checks, DD alternative outcomes	. 67
Table 3.7:	Replication of Table 3.4 without control variables	. 69
Table 3.8:	Replication of Table 3.5 without control variables	. 70

#### List of Tables

Table 4.1:	Descriptive statistics	72
Table 4.2:	Impact of water supply on usage and quality	73
Table 4.3:	Impact of water supply on POU quality and health outcomes	74
Table 4.4:	Impact of water supply on time, distance and consumption	75
Table 5.1:	Sample descriptive statistics	84
Table 5.2:	Dependent variable private latrine ownership	86
Table 5.3:	Retrospective motivation for private latrine construction	87
Table 5.4:	OLS regression WTP	91
Table 5.5:	Attitude towards latrine construction	92
Table 5.6:	Scoring Factor Asset Index and Sample Means	95

# **List of Figures**

Figure 1:	Improved Water coverage in Benin since 1990	6
Figure 2:	Development of sanitation coverage in Benin since 1990	6
Figure 1.1:	Measuring Impact	13
Figure 1.2:	Comparison of national DHS sample with sample in this study	14
Figure 1.3:	Geographic Diffusion of Water Projects	24
Figure 1.4:	Geographic Diffusion of Sanitation projects	25
Figure 2.1:	Pre-baseline difference in difference analysis	41
Figure 3.1:	Pre-baseline DD analysis	66
Figure 5.1:	a) Estimated private for private latrine b) WTP for private latrine	89
Figure 5.2:	a) Latrine coverage over asset deciles (latrine users)	
	b): Mean WTP over asset quintiles (non users)	93

#### List of Abbreviations

BMZ Bundesministerium für wirtschaftliche Zusammenarbeit und Entwicklung

CF Counterfactual Mean

DAC Development Assistance Committee

DD Difference-in-difference

DG-Eau Direction Générale de l'Eau

DHS Demographic and Health Survey

EMICOV Enquête Modulaire Intégrée sur les Conditions de Vie des Ménages

FAO Food and Agriculture Organization

FCFA Franc de la communauté financière africaine (West Africa)

GPS Global Positioning System

HDI Human Development Index

IEG Impact Evaluation Group

INSAE Insitute national de la statistique et de l'analyse economique du Benin

IOB Policy and operations evaluation department Netherlands

KfW Kreditanstalt für Wiederaufbau

MDG Millennium Development Goals

NGO Non-Governmental Organization

OD Open defecation

OECD Organization for Economic Co-operation and Development

OLS Ordinary Least Squares

PHA Promotion de l'hygiene et de l'assainissement

POS Point-of-sale

POU Point-of-use

RCT Randomized control trail

SSA Sub-Sahara Africa

#### List of Abbreviations

TV Television

UN United Nations

UNDP United Nations Development Program

UNICEF United Nations Children's Fund

USD United States Dollar

WDI World Development Indicators

WHO World Health Organization

WTP Willingness-to-pay

### Acknowledgment

I would like to express my gratitude to my supervisor, Prof. Stephan Klasen, for giving me the opportunity to write this doctoral thesis. He always gave me the support, advice and freedom I needed to make my way through the academic maze of development economics where so many things are believed – but haven't been proven yet. He asked the right questions at the right time to improve my research and my professional development as an academic.

Similarly, I want to thank my second supervisor, Prof. Isabel Günther, who was a great mentor to me both in the field and in research. She taught me to be patient as well as demanding in conducting my field work in Benin. During the write up of the papers, she was motivating as well as critical in helping me improve my research skills.

I would also like to thank Prof. Jann Lay for being my third supervisor and for the good cooperation we had throughout the years when I was his teaching assistant.

I would like to take this opportunity to thank everybody involved in the Impact Evaluation in Benin: Prof. Youdi Schipper and the "Equipe": Esaie Gandonou, Guy Nouatin, Sylvain Kpvanou, Gilles Kiki, Equipe Impetus and all the "enqueteurs" who did a great job and taught me "le terrain".

Also I want to thank all my officemates in OEC 2.207 for sharing snacks, secrets and laughter. I value your company and will never forget the good times we had both in and outside the Oeconomicum building. Further I want to thank all my colleagues in the Development Economics Research Group who I got to know over the last three years. Thanks for interesting discussions, good times at conferences around the world and comments on my research during seminars. Some of them turned out to be not only good colleagues, but really good friends as well!

I also thank KfW (the German Development Bank), the Policy and Operations Evaluation Department (IOB) of the Ministry of Foreign Affairs of the Netherlands and the Federal Ministry of Economic Cooperation and Development Germany (BMZ) for funding this research and for the permission to make use of the data for my dissertation.

Finally, I want to thank Kurt for his perfectionism when giving help. The most special thanks goes to my mother and sister for supporting me all the years in good times and in bad, organizing things from long distance and listening to me. Also I want to thank

Carina for her friendship, visiting me at far places around the world and being there for me in difficult times.

#### Introduction

Filthy water cannot be washed.

#### West African Proverb

In August 2010 the General Assembly of the United Nations passed the resolution on the human right to water and sanitation, which recognizes the "right to safe and clean drinking water and sanitation as a human right that is essential for the full enjoyment of life and all human rights" Everybody knows that water is indispensable to life, and already ten years earlier the Millennium Development Goals (MDG) were announced by the member countries of the United Nations (UN), where water and sanitation became a special target in goal seven:

"Halve, by 2015, the proportion of the population without sustainable access to safe drinking water and basic sanitation."

In March 2012 the UN announced that the drinking water target had been met. However, access to water was increased mainly in China and East Asia, whereas Sub-Saharan Africa (SSA) is not on track to meet this MDG target. Thus, when thinking about the achievement, one has to keep in mind those regions where water access is still very low or even worsening over time. In general, the population that is still lacking improved water infrastructure is about twelve percent of the world population (780 million people). In SSA 40 percent of the total population still has no access. The disparities are even greater for rural areas, where often less than 50 percent of the population is served with water from improved drinking water sources (WHO/UNICEF, 2012). Even if the population uses an improved water supply, there are reasons to doubt the impact on households' water quality and health outcomes,

See Fewtrell et al. (2007) for a list of improved water and sanitary facilities.

given that scientific evidence points towards the ineffectiveness of the infrastructure in producing desirable outcomes (see e.g. Wright et al., 2004; Kremer et al., 2011).

For sanitation coverage the situation is even worse and the MDG target of halving the population without access to improved sanitation will most likely not be achieved. It is estimated that about 2.6 billion people still practice open defecation or use unimproved sanitary facilities (UNICEF/WHO, 2012). It is important to recognize that a lack of improved sanitation is often considered to be a cause of bad hygienic and health conditions in general, although the evidence is limited to a few studies (Kumar and Vollmer, 2012; Esrey et al. 1992). The World Health Organization (WHO), however, published a study by Prüss-Üstün et al. (2008) which highlights that the oral-fecal pathogen load only decreases to a low level if 98 percent of the population is served with improved water and sanitation facilities and if it improves its hygiene practices concomitantly.

To determine whether improved water and sanitary infrastructure leads to the desired outcomes of improved water quality and human health, one needs to use methods that go beyond the measurement of correlations, and which make causal inference possible. To do this, one must ensure the internal validity of the study, to address the *Problem of Causation* described by David Hume:

"We then call the one object, cause; the other, effect. We suppose that there is some connection between them; some power in the one, by which it infallibly produces the other, and operates with the greatest certainty and strongest necessity. I say then, that, even after we have experience of the operations of cause and effect, our conclusions from that experience are not founded on (a priori) reasoning, or any process of the understanding." (David Hume, 1737).

One acknowledged scientific method for analyzing causal relationships are quasi-experiments. Quasi-experiments are experiments "[...] in which units are not assigned to conditions randomly." (Shadish et al., 2002). An epidemiological study by Snow (1854) is considered to be the first study to apply a rigorous method to compare differences in the outcomes of cholera transmission across two neighboring areas in London in the mid-19<sup>th</sup> century. He was able to show that cholera is transmitted via "bad" water and not via "bad" air in a natural experiment<sup>2</sup>. This analysis was possible because the populations in the areas under observation were similar and because, at first, both neighborhoods used water from the same (bad) source, although provided by different companies. Then one company changed the water source and some neighborhoods received water from a cleaner source upstream of the Thames River. Snow showed that the outbreak of cholera was less likely for households that used

\_

<sup>&</sup>lt;sup>2</sup> A natural experiment is an experiment where the cause cannot really be manipulated (see Shadish et al., 2002). In Snow's case the assignment of households to the water companies and the change in water sources was not planned within his study frame.

water from the recently provided, cleaner source.<sup>3</sup> Through observing similar groups over time and measuring the impact of an exogenous change in water provision, causal inference about the cholera outbreak was possible. Now, 250 years later, quasi-experimental methods are constantly used to identify causal mechanisms with research designs constructed to meet all challenges. In this study a difference-in-difference (DD) approach is applied that supports causal inference in quasi-experiments.<sup>4</sup>

The lack of improved water and sanitary infrastructure still kills many people in developing countries each year. Children, in particular, suffer from water-related and water-borne diseases.<sup>5</sup> It is estimated that about eight percent of the total disease burden in developing countries can be attributed to unsafe water, sanitation and hygiene. Additionally, about 75 percent of the diarrheal disease burden in children could be prevented by providing infrastructure for water and sanitation, as well as better hygiene practices (Fewtrell, 2007). Researchers realized that the provision of improved public water in villages and sanitation infrastructure alone does not improve water quality (Wright et al., 2004; Kremer et al., 2011) or health outcomes (Waddington and Snilsveit, 2009; Fewtrell et al., 2005; Peterson Zwane and Kremer, 2007; IEG, 2008). The countries of the Development Assistance Committee (called DAC countries) allocate about seven percent of total aid (OECD/DAC, 2010) to basic water infrastructure as village public water points, e.g., public standpipes or pumps, a form of access found often in low-income countries. However, simply increasing coverage rates, as aimed by the MDG 7, does not lead to the fulfillment of the intention of improving water quality and health outcomes consistently. The question of how to make these interventions effective remains. How do programs have to adjust to not only improve coverage but also to have a sustainable impact on the higher-order goal of improving global health outcomes, the situation for women and children in particular, and living conditions in general?

This thesis contributes towards answering these questions in several ways: it measures how water supply interventions at the village and household levels improve water and sanitation coverage, water quality and health outcomes. The innovative content is the focus on the behavioral aspects of these interventions. Apart from improved water quality and a reduction of water-related diseases (see e.g. Fewtrell et al., 2005) time savings are considered an important objective of improved water supply in poor rural areas (FAO, 2008; Hutton et al., 2006). This aspect is analyzed in Chapter 2. As in previous studies, health conditions do not improve, and therefore Chapter 3 investigates which key factors of household behavior that might affect water quality

\_

<sup>&</sup>lt;sup>3</sup> See Eyler (2001) for a discussion of the study.

<sup>&</sup>lt;sup>4</sup> I will describe all advantages, problems and shortcomings and show how to approach them in detail throughout the thesis.

<sup>&</sup>lt;sup>5</sup> For a list of water-borne and water-related diseases see the WHO homepage: http://www.who .int/water\_sanitation\_health/diseases/diseasefact/en/index.html.

and health outcomes change as a consequence of water interventions. While water coverage increases, villages experience different phases, from basic to high access. Consequently, Chapter 4 shows the prevailing effects when the first water source is installed within a village. Sanitation coverage worldwide is still lacking, hence Chapter 5 focuses on sanitation demand. The results show the driving factors for sanitation demand in rural areas and contribute to new insights in this area, where empirical findings are still scarce.

This work focuses on the measurement of water and sanitation coverage and, equally, on behavioral outcomes, which is a major advantage to previous studies. The design, presented in detail in Chapter 1, is a quasi-experimental approach with a comparison of treatment and control groups before and after a water supply intervention has taken place, in rural Benin. We will show that causal inference is possible and determinants can be unambiguously identified. The research questions analyzed are as follows:

# Chapter 1 explains the setting of the study and the focus on Benin, Western Africa.

Were the infrastructure targets for water and sanitation improvements achieved?

Which villages receive water infrastructure in the period under study?

Is there any observable strategy for selection of villages into the program?

#### Chapter 2 focuses on the time-saving effects and their consequences:

What has been the change in the time used for the collection of water?

What has been the change in the distance to the water source?

What has been the change in the share of the population responsible for fetching water?

Has there been a change in practice of productive activities?

#### Chapter 3 shows water quality and health outcomes

What has been the change in the proportion of the population with access to an improved water source and what is the proportion actually using it?

What has been the change in the quality and quantity of water provided and consumed for drinking water and hygiene purposes?

What has been the change in hygiene practices?

What have been the effects on water related disease incidence of the population?

Which water interventions work best with regard to quality and health impacts and why?

# Chapter 4 focuses on whether there are different outcomes for the first modern water source

How do the measures used above change if a village receives its first modern water source?

#### Chapter 5 contributes to the understanding of persisting low sanitation coverage

What has been the change in the access of the population to an improved sanitary facility?

Are there differences across socio-economic groups and gender with regard to the use of sanitary facilities?

What are households willing to pay for improved sanitation and what is the optimal price?

For the analysis of these questions a sample of 200 villages from rural Benin is used. The sample is described in detail in Chapter 1. Benin is a small country in West-Africa with about 9 million inhabitants. It ranks in position 167 (out 187) in the Human Development Index (HDI) 2011 and faces persisting deficiencies in life expectancy at birth (56 years), primary education (63 percent completion rate) and poverty (40 percent headcount). According to UNICEF, 69% of the rural population in Benin had access to an improved water source in 2008, while coverage rates in neighboring countries were only at 47% in Togo, 42% in Nigeria and 39% in Niger.

In the two graphs below, the development of water and sanitation coverage in Benin is plotted using data from the World Development Indicators (WDI).<sup>8</sup> In recent years some progress has been made and Benin is on track to achieve the MDG of halving the population without access to an improved water source by 2015. In the sample of villages studied in this thesis, the proportion of the population already using an improved water source before the intervention took place was about 50 percent (baseline survey in 2009).

<sup>7</sup> http://www.unicef.org/infobycountry/ accessed 21-08-2012

<sup>&</sup>lt;sup>6</sup> Data from World Development Indicators 2012.

<sup>&</sup>lt;sup>8</sup> As we see, coverage rates are similar as in the UNICEF data described above.